



THE BIG NETWORK™

A PROGRAM TO FACILITATE COLLABORATION



THE **BIG** NETWORK

INTELLIGENT SOLUTIONS FOR THE JEWELRY INDUSTRY™



BALANCE TO BUY



GENERATE REPORTS

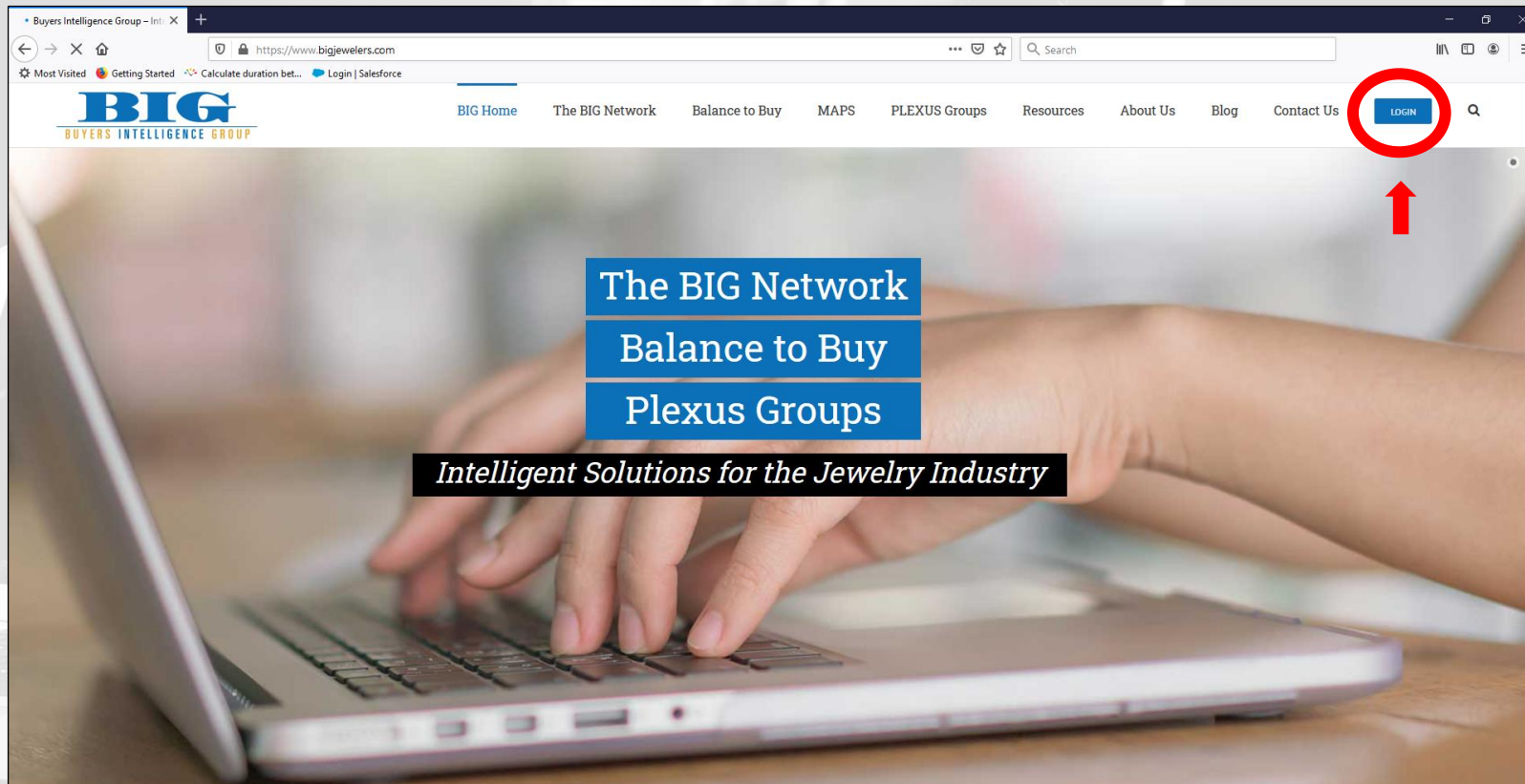


DRILL DOWN & DIG DEEPER



BALANCE TO BUY

WWW.BIGJEWELERS.COM



- Select "LOGIN" in top right corner

BALANCE TO BUY

SIMPLE LOG-IN

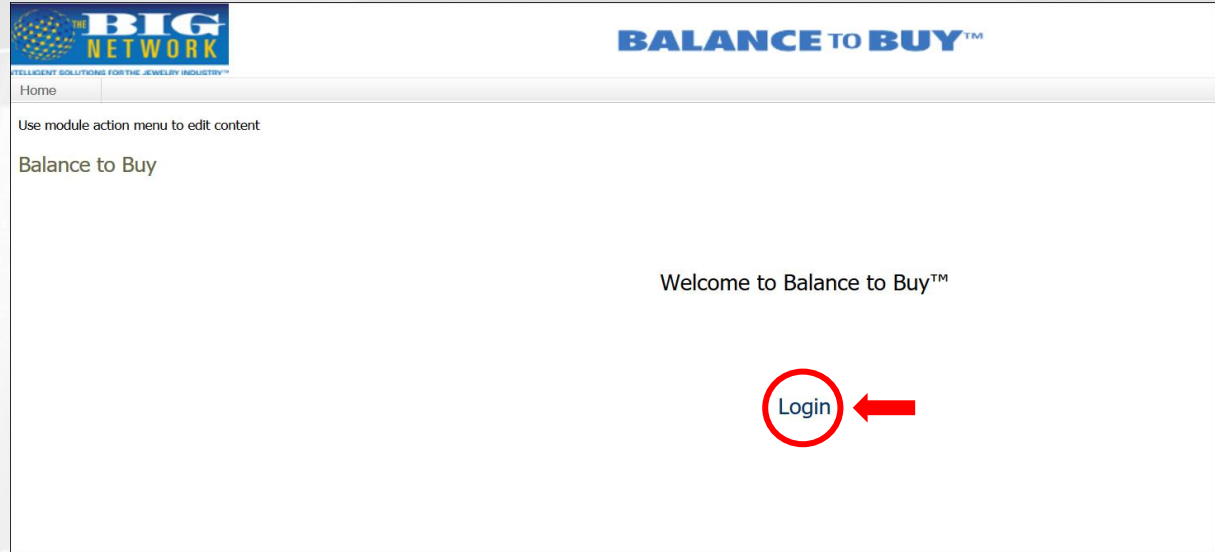
- Select “Login”
- Enter username and password

Password Retrieval

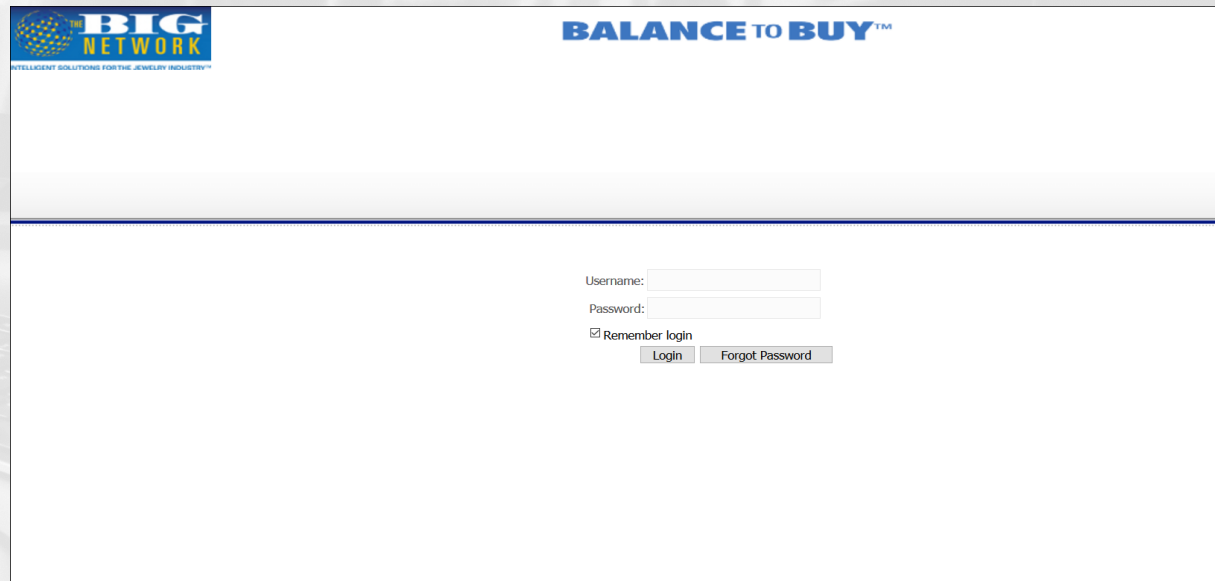
- Select “Forgot Password”
- Enter username
- Select “Send Password”

The password will be emailed to the address we have on file

Please change password after initial log-in or retrieval



The screenshot shows the top portion of the Balance to Buy website. At the top left is the 'BIG NETWORK' logo with the tagline 'INTELLIGENT SOLUTIONS FOR THE JEWELRY INDUSTRY™'. To the right is the 'BALANCE TO BUY™' logo. Below the logos is a navigation bar with a 'Home' link. The main content area contains the text 'Use module action menu to edit content' and 'Balance to Buy'. In the center, it says 'Welcome to Balance to Buy™'. Below this, there is a 'Login' button circled in red with a red arrow pointing to it from the right.



The screenshot shows the login form on the Balance to Buy website. At the top left is the 'BIG NETWORK' logo with the tagline 'INTELLIGENT SOLUTIONS FOR THE JEWELRY INDUSTRY™'. To the right is the 'BALANCE TO BUY™' logo. Below the logos is a navigation bar. The main content area contains a form with the following fields: 'Username:' followed by a text input field, 'Password:' followed by a text input field, and a checked checkbox labeled 'Remember login'. Below these fields are two buttons: 'Login' and 'Forgot Password'.

BALANCE TO BUY

MENU



BALANCE TO BUY™

Home	Essentials	Vendor Version Sum-Det Rpts	SavedReports
------	------------	-----------------------------	--------------

Home ▼	Essentials	Vendor Version Sum-Det Rpts: ▼	Saved Reports
Retailer – Vendor Style Mapping	Inventory Search	Vendor SKU #'s	
Vendor Style Catalog		Stores	
		Categories	
		Retailers	
		Price Points	
		Divisions	
		Collections	
		Departments	
		Company	
		Consultant Group	

BALANCE TO BUY REPORT FILTERS

Report Filters

Bulk Items: All	Retailer: All Adele Diamond After Midnight Alberts Diamond Jewel	Category: All AB AL AN	Store #: All 0 01 1	Ownership: All Asset Memo InStock Memo Sold	Sales Start Date: 4/16/2019
<input type="checkbox"/> Include On Order Items <input type="checkbox"/> Show Stock Number <input type="checkbox"/> Show Image VendorStyle	Transaction Type: All Assembled Asset CDM - Alloy	Collection: All Aloy Ampersand Art Deco	Division: All ADOR ALOY AMAF	Price Pt: All \$0-\$100 \$100-\$200 \$200-\$300	Sales End Date: 4/14/2020
Price Breaks: Standard	<input type="checkbox"/> Show Layaway	<input checked="" type="checkbox"/> Show rows with \$0 Sales	<input type="checkbox"/> Turn Over In Units	Stock As Of: April 14, 2020	Detail Column: <input checked="" type="checkbox"/> Subtotal
Min# Sold: 1				Detail 2 Column: <input type="checkbox"/> Subtotal	Summary
				By Period: None	Age Column: Age In Location
				Apply Filters	Clear

Bulk Items:
All

Include On Order Items
 Show Stock Number
 Show Image

VendorStyle

Price Breaks:
Standard

Min# Sold: 1

- Bulk Items: Defaults to all
- Include On Order Items: confirm with the retailer that they use their POS to enter p.o.'s (P.O. qty will show as store# 51 OR #53)
- Show Image: Shows vendor images, when checked if uploaded to Balance to Buy
- Vendor Style: Change to UPC and Add Vendor Style in "Detail Column" to see base # and all variations flagged with base # in catalog.

BALANCE TO BUY

REPORT FILTERS

Report Filters

Bulk Items: All

Include On Order Items
 Show Stock Number
 Show Image

VendorStyle

Price Breaks: Standard

Min# Sold: 1

Retailer: All, Adele Diamond, After Midnight, Alberts Diamond Jewel
 Category: All, AB, AL, AN
 Store #: All, 0, 01, 1
 Ownership: All, Asset, Memo InStock, Memo Sold
 Transaction Type: All, Assembled, Asset, CDM - Alloy
 Collection: All, Aloy, Ampersand, Art Deco
 Division: All, ADOR, ALOY, AMAF
 Price Pt: All, \$0-\$100, \$100-\$200, \$200-\$300

Show Layaway
 Show rows with \$0 Sales
 Turn Over In Units

Sales Start Date: 4/16/2019
Sales End Date: 4/14/2020
Stock As Of: April 14, 2020
Detail Column: Subtotal
Summary
Detail 2 Column: Subtotal
Summary
By Period: None
Age Column: Age In Location

Apply Filters Clear

Retailer: All, Adele Diamond, After Midnight, Alberts Diamond Jewel
 Category: All, AB, AL, AN
 Store #: All, 0, 01, 1
 Ownership: All, Asset, Memo InStock, Memo Sold
 Transaction Type: All, Assembled, Asset, CDM - Alloy
 Collection: All, Aloy, Ampersand, Art Deco
 Division: All, ADOR, ALOY, AMAF
 Price Pt: All, \$0-\$100, \$100-\$200, \$200-\$300

- Retailer: Vendor Retailer Partners
- Category, Collection & Level/Division: vendor hierarchy
- Store: Store # if retailer has multiple Locations
- Ownership: Asset / Memo breakdown
- Price Point: Retail Price Point ranges
- Transaction Type: retailer specific flags

BALANCE TO BUY REPORT FILTERS

Report Filters

Bulk Items: All	Retailer: All Sample Retailer Sample Retailer Sample Retailer	Category: All AB AL AN	Store #: All 0 01 1	Ownership: All Asset Memo InStock Memo Sold	Sales Start Date: 4/16/2019
<input type="checkbox"/> Include On Order Items <input type="checkbox"/> Show Stock Number <input type="checkbox"/> Show Image VendorStyle	Transaction Type: All Assembled Asset Sample	Collection: All Collection 1 Collection 2 Collection 3	Division: All FASHION BRIDAL LOOSE	Price Pt: All \$0-\$100 \$100-\$200 \$200-\$300	Sales End Date: 4/14/2020
Price Breaks: Standard Min# Sold: 1	<input type="checkbox"/> Show Layaway	<input checked="" type="checkbox"/> Show rows with \$0 Sales	<input type="checkbox"/> Turn Over In Units	Stock As Of: April 14, 2020	Detail Column: <input checked="" type="checkbox"/> Subtotal Summary
Apply Filters				Clear	

Sales Start Date:
4/16/2019

Sales End Date:
4/14/2020

Stock As Of:
April 14, 2020

Detail Column: Subtotal
Summary

Detail 2 Column: Subtotal
Summary

By Period:
None

Age Column:
Age In Location

- Sales Start Date: default is rolling year, can be changed
- Sales End Date: default is as of yesterday to reflect rolling year, can be changed
- Stock As Of: default as of yesterday, cannot be modified
- Detail Column: additional menu options, populates blank column
- Detail 2 column: additional menu options once "detail column" is selected
- Subtotal: uncheck box to remove subtotal lines
- By Period: trend reports (Year over Year, Month over Month, etc.)
- Age Column: default is age in location

BALANCE TO BUY

REPORT FILTERS

Retailer: All Adele Diamond After Midnight Alberts Diamond Jewe	Category: All AB AL AN	Store #: All 0 01 1	Ownership: All Asset Memo InStock Memo Sold	Sales Start Date: 4/25/2019
Transaction Type: All Assembled Asset CDM - Alloy	Collection: All Aloy Ampersand Art Deco	Division: All ADOR ALOY AMAF	Price Pt: All \$0-\$100 \$100-\$200 \$200-\$300	Sales End Date: 4/23/2020
<input type="checkbox"/> Show Layaway			<input checked="" type="checkbox"/> Show rows with \$0 Sales	<input type="checkbox"/> Turn Over In Units
				Stock As Of: April 23, 2020
				Detail Column: <input checked="" type="checkbox"/> Subtotal Summary
				Detail 2 Column: <input type="checkbox"/> Subtotal Summary
				By Period: None
				Age Column: Age In Location
				<input type="button" value="Apply Filters"/> <input type="button" value="Clear"/>
<input type="button" value="Print"/> <input type="button" value="Diskette"/> <input type="button" value="Xlsx"/> Page 1 of 1 <input type="button" value="Report Name :"/> <input type="button" value="Save"/>				

- Show Layaway: check to see layaway items (will show oh #L)
- Show Rows with \$0 Sales: uncheck if you want to see only items that have sold in time frame chosen
- Turn Over In Units: check to recalculate turn based on units rather than dollars
- Binoculars: item search
- Diskette: export report to format selected in drop-down menu
- Report Name: title a saved / automatic report
- Save: save created report (still need to schedule under saved reports)

GENERATE REPORTS

RETAILER REPORT – DATA ORGANIZED BY RETAILER

The screenshot shows a web browser window with the URL <https://btbonline.balancetobuy.com/Home/tabid/36/Default.aspx>. The page header includes the 'BIG NETWORK' logo, 'BALANCE TO BUY™' logo, and user information: 'User: SAMPLE Company: SAMPLE'. A navigation menu is visible with 'Vendor Version Sum-Det Rpts' selected. A dropdown menu is open under this selection, with 'Retailers' highlighted by a red arrow. A red arrow also points to the 'Vendor Version Sum-Det Rpts' menu item. Below the dropdown, there is a 'Sample Co. Change user to: SAMPLE VENDOR' dropdown and a 'Change' button. The page also features a 'News' section with a headline 'New Features - Live Chat & Scheduling a Call from Balance to Buy' and a sidebar with 'On this page....' containing a list of links.

- Select “Retailers” from the Vendor Version Sum-Det Rpts drop down menu

GENERATE REPORTS

RETAILER REPORT – DATA ORGANIZED BY RETAILER

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Chat Schedule Training User: SAMPLE Company: SAMPLE Logoff

Home Micro View Vendor Version Sum-Det Rpts SavedReports

Retailers

Report Filters Show Filters...

Page 1 of 4 Xlsx Report Name: Save

THE BIG NETWORK

BALANCE TO BUY™

Retailer Analysis Report for VENDOR Created 12/12/2019
Sales between 12/13/2018 and 12/12/2019. Stock as of 12/12/2019
Categories: All, Retailers: All, Store Number: All, Division: All, TranType: All, Ownership: All

Retailer	SALES	COST OF GOODS		INVENTORY			TURN OVER	AGED		
	Units	Cost	Avg Cost	Cost Onhand	Units	Avg Cost OH		Cost	Units	%Aged
Sample Retailer	1,460	\$918,675	\$629	\$1,527,469	3,657	\$418	0.60	\$932,303	2,792	61%
Sample Retailer	835	\$345,743	\$414	\$133,325	871	\$153	2.59	\$20,631	288	15%
Sample Retailer	393	\$264,014	\$672	\$150,010	1,703	\$88	1.76	\$90,366	1,123	60%
Sample Retailer	485	\$261,044	\$538	\$413,284	660	\$626	0.63	\$225,262	313	55%
Sample Retailer	287	\$205,106	\$715	\$285,439	447	\$639	0.72	\$79,230	123	28%
Sample Retailer	411	\$232,491	\$566	\$287,422	377	\$762	0.81	\$36,415	43	13%
Sample Retailer	271	\$206,844	\$763	\$191,718	1,012	\$189	1.08	\$53,145	495	28%
Sample Retailer	597	\$310,688	\$520	\$380,679	697	\$546	0.82	\$22,768	47	6%
Sample Retailer	448	\$221,848	\$495	\$417,045	616	\$677	0.53	\$90,686	152	22%
Sample Retailer	421	\$207,233	\$492	\$192,776	714	\$270	1.07	\$32,763	333	17%
Sample Retailer	399	\$217,964	\$546	\$416,552	840	\$496	0.52	\$143,779	317	35%
Sample Retailer	460	\$186,210	\$405	\$243,413	879	\$277	0.76	\$96,873	540	40%
Sample Retailer	355	\$177,952	\$501	\$144,337	280	\$515	1.23	\$49,410	94	34%

- Report will automatically generate* to show data organized by all data-sharing retailers for the default rolling 365 day time period

*Data sorted by cost sold as default, but all reports have dynamic sort headers

GENERATE REPORTS

RETAILER REPORT – DATA ORGANIZED BY RETAILER

Report Filters Hide Filters ^

Bulk Items:
 Include On Order Items
 Show Stock Number
 Show Image
 Vendor Style:
 Price Breaks:
 Min# Sold:

Retailer:
 Transaction Type:
 Show Layaway

Category:
 AN
 BG
 CA
 Collection:
 Collection 1
 Collection 2
 Collection 3
 Show rows with \$0 Sales

Store #:
 Division:
 FASHION
 BRIDAL
 LOOSE

Ownership:
 Asset
 Price Pt:
 \$0-\$100
 \$100-\$200
 \$200-\$300
 Turn Over In Units

Sales Start Date:
 Sales End Date:
 Stock As Of:
 Detail Column: Subtotal
 Summary
 Detail 2 Column: Subtotal
 Summary
 By Period:
 Age Column:

Page 1 of 1 Report Name:

BIG NETWORK **BALANCE to BUY™**

Retailer Analysis Report for **VENDO** Created 04/16/2020
 Sales between 04/17/2019 and 04/15/2020. Stock as of 04/15/2020
 Categories: All, Retailers: SAMPLE RETAILER Store Number: All, Division: All, TranType: All, Ownership: All

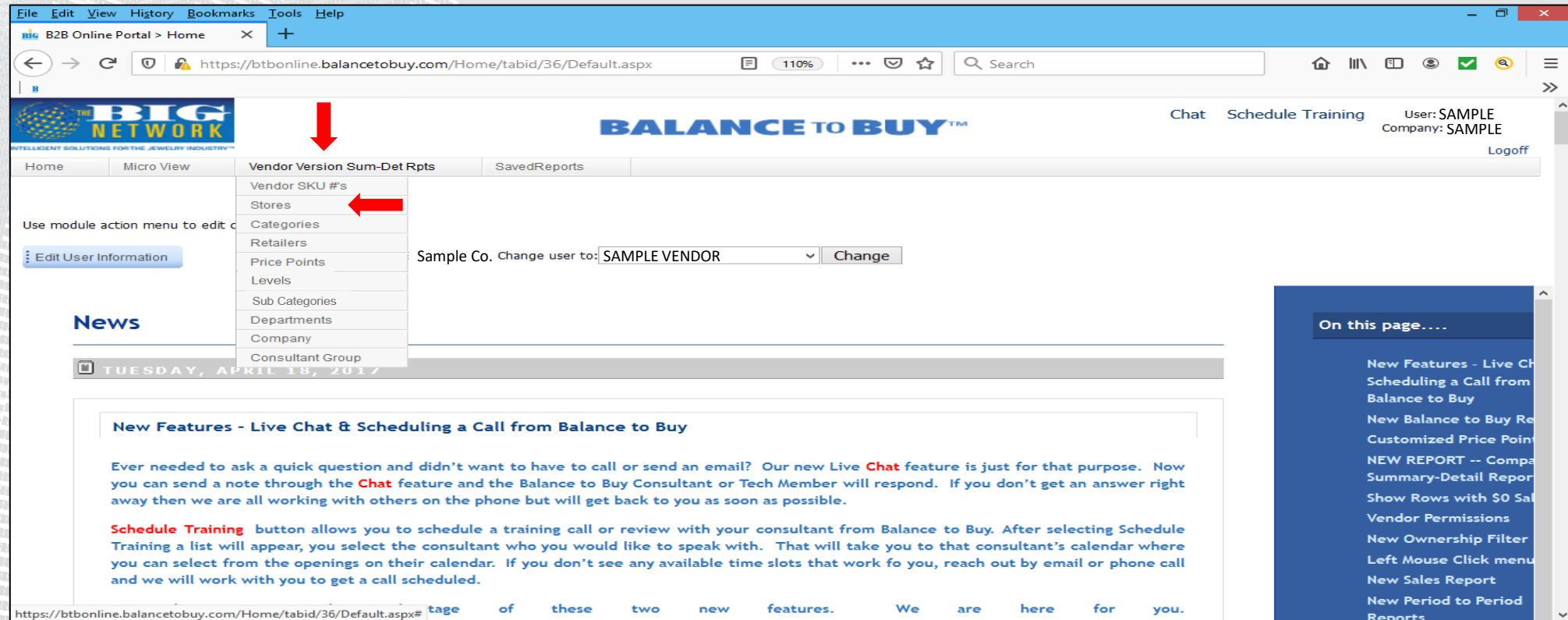
Retailer	SALES			COST OF GOODS			INVENTORY			TURN OVER	AGED		
	Units	Cost	Avg Cost	Cost Onhand	Units	Avg Cost OH	Cost	Units	%Aged				
Sample Retailer	450	\$227,266	\$505	\$173,341	658	\$263	1.31	\$34,446	350	20%			
Totals	450	\$227,266	\$505	\$173,341	658	\$263	1.31	\$34,446	350	20%			

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- Choose and select your retailer within the Retailer filter box
- Edit the Sales Start and End Dates to reflect the desired time period, or leave at the default
- Hit Apply Filters

GENERATE REPORTS

STORE REPORT – DATA ORGANIZED BY LOCATION FOR MULTI-DOOR RETAILERS



The screenshot shows a web browser window displaying the B2B Online Portal. The page title is "B2B Online Portal > Home". The URL is "https://btbonline.balancetobuy.com/Home/tabid/36/Default.aspx". The page features the "BIG NETWORK" logo and "BALANCE TO BUY™" branding. A navigation menu includes "Home", "Micro View", "Vendor Version Sum-Det Rpts", and "SavedReports". A dropdown menu is open under "Vendor Version Sum-Det Rpts", listing options: "Vendor SKU #'s", "Stores", "Categories", "Retailers", "Price Points", "Levels", "Sub Categories", "Departments", "Company", and "Consultant Group". A red arrow points to the "Stores" option. Below the menu, there is a "Change user to:" dropdown set to "SAMPLE VENDOR" and a "Change" button. The page also includes a "News" section with a date of "TUESDAY, APRIL 18, 2017" and a "New Features - Live Chat & Scheduling a Call from Balance to Buy" article. A sidebar on the right lists "On this page..." with various report and feature links.

- Select "Stores" from the Vendor Version Sum-Det Rpts drop down menu

GENERATE REPORTS

STORE REPORT – DATA ORGANIZED BY LOCATION FOR MULTI-DOOR RETAILERS

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Chat Schedule Training User: SAMPLE Company: SAMPLE Logoff

Home Micro View Vendor Version Sum-Det Rpts SavedReports

Retailers

Report Filters Show Filters... ⌵

Page 1 of 4 Xlsx Report Name: Save

THE BIG NETWORK

BALANCE TO BUY™

Retailer Analysis Report for VENDOR Created 12/12/2019
Sales between 12/13/2018 and 12/12/2019. Stock as of 12/12/2019
Categories: All, Retailers: All, Store Number: All, Division: All, TranType: All, Ownership: All

Retailer	SALES			COST OF GOODS			INVENTORY			TURN OVER	AGED		
	Units	Cost	Avg Cost	Cost Onhand	Units	Avg Cost OH	Cost	Units	%Aged				
Sample Door	1,460	\$918,675	\$629	\$1,527,469	3,657	\$418	\$932,303	2,792	61%				
Sample Door	835	\$345,743	\$414	\$133,325	871	\$153	\$20,631	288	15%				
Sample Door	393	\$264,014	\$672	\$150,010	1,703	\$88	\$90,366	1,123	60%				
Sample Door	485	\$261,044	\$538	\$413,284	660	\$626	\$225,262	313	55%				
Sample Door	287	\$205,106	\$715	\$285,439	447	\$639	\$79,230	123	28%				
Sample Door	411	\$232,491	\$566	\$287,422	377	\$762	\$36,415	43	13%				
Sample Door	271	\$206,844	\$763	\$191,718	1,012	\$189	\$53,145	495	28%				
Sample Door	597	\$310,688	\$520	\$380,679	697	\$546	\$22,768	47	6%				
Sample Door	448	\$221,848	\$495	\$417,045	616	\$677	\$90,686	152	22%				
Sample Door	421	\$207,233	\$492	\$192,776	714	\$270	\$32,763	333	17%				
Sample Door	399	\$217,964	\$546	\$416,552	840	\$496	\$143,779	317	35%				
Sample Door	460	\$186,210	\$405	\$243,413	879	\$277	\$96,873	540	40%				
Sample Door	355	\$177,952	\$501	\$144,337	280	\$515	\$49,410	94	34%				

- Report will automatically generate* to show data organized by individual doors for all data-sharing retailers for the default rolling 365 day time period

*Data sorted by cost sold as default, but all reports have dynamic sort headers

GENERATE REPORTS

STORE REPORT – DATA ORGANIZED BY LOCATION FOR MULTI-DOOR RETAILERS

BALANCE TO BUY™ User: SAMPLE Company: SAMPLE

Home Micro View Vendor Version Sum-Det Rpts Saved Reports

Stores

Report Filters

Bulk Items: All

Include On Order Items

Show Stock Number

Show Image

VendorStyle: Standard

Price Breaks: Standard

Min# Sold: 1

Retailer: SAMPLE RETAILER

Transaction Type: Assembled, Inventory, Returns

Show Layaway

Category: All, AN, BG, EG

Collection: All, Collection 1, Collection 2, Collection 3

Show rows with \$0 Sales

Store #: All, 1, 2

Division: All, FASHION, BRIDAL, LOOSE

Ownership: All, Asset

Price Pt: All, \$0-\$100, \$100-\$200, \$200-\$300

Turn Over In Units

Sales Start Date: 4/15/2019

Sales End Date: 4/13/2020

Stock As Of: April 13, 2020

Detail Column: Subtotal, Summary

Detail 2 Column: Subtotal, Summary

By Period: None

Age Column: Age In Location

Apply Filters Clear

Page 1 of 1 Xlsx Report Name: Save

BALANCE TO BUY™ Store Analysis Report for VENDOR Created 04/14/2020
Sales between 04/15/2019 and 04/13/2020. Stock as of 04/13/2020
Categories: All, Retailers: SAMPLE RETAILER Center, Store Number: All, Division: All, TranType: All, Ownership: All

Store	SALES			COST OF GOODS			INVENTORY			TURN OVER	AGED		
	Units	Cost	Avg Cost	Cost Onhand	Units	Avg Cost OH	Cost	Units	%Aged				
1	318	\$171,723	\$540	\$230,808	362	\$638	\$51,962	56	23%				
2	151	\$76,379	\$506	\$149,523	213	\$702	\$25,636	56	17%				
Totals	469	\$248,102	\$529	\$380,331	575	\$661	\$77,599	112	20%				

- Choose and select your retailer within the Retailer filter box
- Edit the Sales Start and End Dates to reflect the desired time period, or leave at the default
- Hit Apply Filters

GENERATE REPORTS

PRICE POINT REPORT- DATA ORGANIZED BY RETAIL PRICE RANGES*

The screenshot shows the B2B Online Portal interface. At the top, there is a navigation bar with the 'BIG NETWORK' logo and 'BALANCE TO BUY' branding. Below this, there are tabs for 'Home', 'Micro View', and 'Vendor Version Sum-Det Rpts'. A dropdown menu is open under 'Vendor Version Sum-Det Rpts', listing options: Vendor SKU #'s, Stores, Categories, Retailers, Price Points (highlighted with a red arrow), Levels, Sub Categories, Departments, Company, and Consultant Group. To the right of the dropdown, there is a 'Sample Co. Change user to: SAMPLE VENDOR' dropdown and a 'Change' button. A red arrow also points to the 'Price Points' option in the dropdown. The page includes a search bar, user information (User: SAMPLE, Company: SAMPLE), and a news section titled 'New Features - Live Chat & Scheduling a Call from Balance to Buy'. A sidebar on the right contains a 'On this page....' section with a list of links.

- Select "Price Points" from the Vendor Version Sum-Det Rpts drop down menu

*Retail Price Point Ranges can be customized

GENERATE REPORTS

PRICE POINT REPORT- DATA ORGANIZED BY RETAIL PRICE RANGES

- Report will automatically generate* to show data organized by price point range for all data-sharing retailers for the default rolling 365 day time period
- Choose and select your retailer within the Retailer filter box
- Edit the Sales Start and End Dates to reflect the desired time period, or leave at the default
- Hit Apply Filters

The screenshot shows the 'BALANCE TO BUY' software interface. The top navigation bar includes 'Home', 'Micro View', 'Vendor Version Sum-Det Rpts', and 'Saved Reports'. The main area is divided into filter sections: 'Report Filters' on the left, 'Retailer' (SAMPLE RETAILER), 'Category' (AN, BG, CA), 'Store #' (1), 'Ownership' (Asset), 'Sales Start Date' (4/17/2019), 'Sales End Date' (4/15/2020), 'Price Pt.' (\$0-\$100, \$100-\$200, \$200-\$300), and 'By Period' (None). A 'Price Point' dropdown is highlighted with a red arrow. Below the filters is a 'Price Point Analysis Report for VENDOR' table.

Price Point	SALES		COST OF GOODS			INVENTORY			TURN OVER	AGED		
	Units	Cost	Avg Cost	Cost Onhand	Units	Avg Cost OH	Cost	Units		%Aged		
\$10000-\$15000	0	\$0	\$0	\$170	1	\$170	0.00	\$170	1	100%		
\$7500-\$10000	0	\$0	\$0	\$100	2	\$50	0.00	\$100	2	100%		
\$5000-\$7500	1	\$2,845	\$2,845	\$3,190	7	\$456	0.89	\$345	6	11%		
\$4000-\$5000	6	\$12,612	\$2,102	\$12,883	14	\$920	0.98	\$405	8	3%		
\$3000-\$4000	11	\$18,259	\$1,660	\$26,100	64	\$408	0.70	\$7,411	51	28%		
\$2500-\$3000	19	\$23,653	\$1,245	\$21,603	50	\$432	1.09	\$2,530	34	12%		
\$2000-\$2500	21	\$22,414	\$1,067	\$19,303	75	\$257	1.16	\$4,089	51	21%		
\$1500-\$2000	45	\$34,474	\$766	\$17,843	111	\$161	1.93	\$4,223	71	24%		
\$1000-\$1500	80	\$43,701	\$546	\$31,165	148	\$211	1.40	\$6,377	62	20%		
\$800-\$1000	55	\$22,191	\$403	\$12,414	46	\$270	1.79	\$3,519	23	28%		
\$600-\$800	60	\$18,826	\$314	\$13,028	53	\$246	1.45	\$1,530	15	12%		
\$500-\$600	46	\$11,711	\$255	\$7,310	30	\$244	1.60	\$2,183	9	30%		
\$400-\$500	45	\$9,451	\$210	\$4,900	24	\$204	1.93	\$814	4	17%		
\$300-\$400	26	\$4,404	\$169	\$2,403	16	\$150	1.83	\$30	1	1%		
\$200-\$300	11	\$1,537	\$140	\$109	1	\$109	14.10	\$0	0	0%		
\$100-\$200	14	\$840	\$60	\$785	15	\$52	1.07	\$685	11	87%		
\$0-\$100	10	\$348	\$35	\$35	1	\$35	9.95	\$35	1	100%		
Totals	450	\$227,266	\$505	\$173,341	658	\$263	1.31	\$34,446	350	20%		

*Data sorted by cost sold as default, but all reports have dynamic sort headers



GENERATE REPORTS

CATEGORY, SUB-CATEGORY, DEPARTMENT, OR LEVEL REPORT- DATA ORGANIZED BY ASSIGNED CLASSIFICATION/CATEGORIZATION*

The screenshot shows the B2B Online Portal interface. At the top, there is a navigation bar with the 'BIG NETWORK' logo and 'BALANCE TO BUY' branding. A dropdown menu is open under 'Vendor Version Sum-Det Rpts', listing options: Vendor SKU #s, Stores, Categories, Retailers, Price Points, Levels, Sub Categories, Departments, Company, and Consultant Group. Red arrows point to 'Categories', 'Levels', 'Sub Categories', and 'Departments'. A 'Change user to: SAMPLE VENDOR' button is visible. A 'News' section is partially visible on the left, and a 'On this page...' sidebar is on the right.

- Select from the Vendor Version Sum-Det Rpts drop down menu

*Vendor-specified if item catalog is provided, retailer-assigned if not

GENERATE REPORTS

CATEGORY, SUB-CATEGORY, DEPARTMENT, OR LEVEL REPORT- DATA ORGANIZED BY ASSIGNED CLASSIFICATION/CATEGORIZATION

- Report will automatically generate* to show data organized by categorization for all data-sharing retailers for the default rolling 365 day time period
- Choose and select your retailer within the Retailer filter box
- Edit the Sales Start and End Dates to reflect the desired time period, or leave at the default
- Hit Apply Filters

BIG NETWORK **BALANCE TO BUY™** ClickDesk Login Chat Schedule Training User: SAMPLE Company: SAMPLE

Home Essentials Macro/Micro View Landscapes Summary-Detail Reports Vendor Version Sum-Del Rpts Users Management Saved Reports Learning Center MAPS POP Demo

Categories

Report Filters

Bulk Items: All

Include On Order Items

Show Stock Number

Show Image

VendorStyle

Price Breaks: Standard

Min# Sold: 1

Retailer: SAMPLE RETAILER

Transaction Type: Assembled Gifted Inventory

Show Layaway

Category: All

BANGLES

BRACELETS

EARRINGS

Class: All

Anklet Brac

Bangle Brac

Colored Brac

Show rows with \$0 Sales

Store #: 1

Metal: 14K2TYW 14K3T 14KBR

Ownership: All

Asset

Memo InStock

Price Pt: \$0-\$100 \$100-\$200 \$200-\$300

Turn Over In Units

Sales Start Date: 3/20/2022

Sales End Date: 3/19/2023

Stock As Of: March 19, 2023

Detail Column: Subtotal

Summary: Summary

Detail 2 Column: Subtotal

By Period: None

Age Column: Age In Location

Apply Filters Clear

Page 1 of 1 Xlsx Report Name: Save

BIG NETWORK **BALANCE TO BUY™** Category Analysis Report for VENDOR Created 03/20/2023

Sales between 03/20/2022 and 03/19/2023. Stock as of 03/19/2023

Categories: All, Retailers: SAMPLE Store Number: All, Metal: All, TranType: All, Ownership: All

Category	SALES		COST OF GOODS		INVENTORY		TURN OVER	AGED		
	Units	Cost	Avg Cost	Cost Onhand	Units	Avg Cost OH		Cost	Units	%Aged
NECKLACES	209	\$148,148	\$709	\$73,943	121	\$611	2.00	\$2,584	8	3%
BRACELETS	118	\$119,379	\$1,012	\$63,801	48	\$1,329	1.87	\$11,515	7	18%
EARRINGS	309	\$100,957	\$327	\$66,376	154	\$431	1.52	\$3,577	17	5%
RINGS	177	\$78,978	\$446	\$37,010	80	\$463	2.13	\$4,408	9	12%
BANGLES	22	\$26,970	\$1,226	\$14,095	11	\$1,281	1.91	\$5,323	4	38%
PENDANTS	1	\$929	\$929	\$0	0	\$0	1.00	\$0	0	0%
Totals	836	\$475,360	\$569	\$255,226	414	\$616	1.86	\$27,407	45	11%

*Data sorted by cost sold as default, but all reports have dynamic sort headers

DRILL DOWN & DIG DEEPER

DETAIL COLUMNS – BREAK DOWN REPORT BY ADDITIONAL DATA POINT

Ownership: All
Asset
Memo InStock
Memo Sold

Price Pt: All
\$0-\$100
\$100-\$200
\$200-\$300

Turn Over In Units

Sales Start Date: 3/21/2022
Sales End Date: 3/20/2023
Stock As Of: March 21, 2023

Detail Column: Subtotal
Summary

Detail 2 Column: Subtotal
Summary

By Period: None

Age Column: Age In Location

Apply Filters Clear

Detail Column: Subtotal

Summary

Standard Detail

Item Detail

Sales Detail

Diamond Detail

- Detail Column – first additional data point
- Detail Column 2 – second additional data point
- Subtotal Button – uncheck if subtotal by either additional data point is not required
- Type to Search Function – type additional data title in bar and corresponding options will populate
- Hit Apply Filters

DRILL DOWN & DIG DEEPER

DETAIL COLUMNS – BREAK DOWN REPORT BY ADDITIONAL DATA POINT

Standard Detail

Category
Department
Description
Level
Ownership
Price Point
Retailer
Retailer Stock No
Retailer Style
Store
Style
Sub Category
Transaction Type
Territory Manager
Territory RVP

Item Detail

Alt Stock #1
Alt Stock #2
Field 1
Field 2
Field 3
Field 4
Field 5
Location
Metal Type
Retailer Core
Retailer Normalized Category
Serial #
UPC
Vendor Alt Stock #1
Vendor Alt Stock #2
Vendor In Stock
Vendor Invoice
MSRP
First Program
Second Program

Sales Detail

Date Purchased
Date Sold
Day Sold
Time Sold

Diamond Detail

Stone Cert
Stone Clarity
Stone Color
Stone Cut
Stone Lab
Stone Shape
Stone Size
Stone Size Range
Stone Type
Total Diamond Count
Total Diamond Wt
Total Diamond Wt Range

- Standard Detail – standard categorizations and information, designated by either vendor* or retailer
- Item Detail – sku-specific item attribute information, designated by vendor*
- Sales Detail – sale-specific information
- Diamond Detail – diamond-specific information, designated by vendor*

*If item catalog is supplied by vendor

DRILL DOWN & DIG DEEPER

DETAIL COLUMNS – BREAK DOWN REPORT BY ADDITIONAL DATA POINT

THE BIG NETWORK

BALANCE TO BUY™

Vendor SKU #s Analysis Report for VENDOR Created 04/16/2020
 Sales between 04/17/2019 and 04/15/2020. Stock as of 04/15/2020
 Categories: All Retailers: SAMPLE Store Number: All, Division: FASHION, BRIDAL, LOC ...and more. ,
 TranType: All, Ownership: All

Vendor SKU #	Price Point	Sample Status	SALES		COST OF GOODS		INVENTORY			TURN OVER	AGED			
			Avg DTS	Units	Cost	Avg Cost	Cost Onhand	Units	Avg Cost OH		Cost of Aged	Units	%Aged Stock	AVG DOH
SR0000111122	\$1500-\$2000		10	1	\$849	\$849	\$0	0	\$0	1.00	\$0	0	0%	0
SR0000111122	\$2000-\$2500		5	1	\$899	\$899	\$0	0	\$0	1.00	\$0	0	0%	0
SR0000111122	Total	Total	7	2	\$1,748	\$874	\$0	0	\$0	2.00	\$0	0	0%	0
SR0000111123	\$1000-\$1500	SAMPLE 2019	33	2	\$1,220	\$610	\$615	1	\$615	1.98	\$0	0	0%	231
SR0000111123	Total	Total	33	2	\$1,220	\$610	\$615	1	\$615	1.98	\$0	0	0%	231
SR0000111124	\$2000-\$2500	SAMPLE 2019	0	0	\$0	\$0	\$1,095	1	\$1,095	0.00	\$0	0	0%	325
SR0000111124	Total	Total	0	0	\$0	\$0	\$1,095	1	\$1,095	0.00	\$0	0	0%	325
SR0000111125	\$2500-\$3000	SAMPLE 2019	72	2	\$2,398	\$1,199	\$0	0	\$0	2.00	\$0	0	0%	0
SR0000111125	\$3000-\$4000	SAMPLE 2019	0	0	\$0	\$0	\$1,269	1	\$1,269	0.00	\$0	0	0%	136
SR0000111125	Total	Total	72	2	\$2,398	\$1,199	\$1,269	1	\$1,269	1.89	\$0	0	0%	136
SR0000111126	\$2500-\$3000		130	2	\$2,298	\$1,149	\$0	0	\$0	2.00	\$0	0	0%	0
SR0000111126	\$3000-\$4000		3	1	\$1,250	\$1,250	\$1,205	1	\$1,205	1.04	\$0	0	0%	107
SR0000111126	Total	Total	88	3	\$3,548	\$1,183	\$1,205	1	\$1,205	2.94	\$0	0	0%	107
SR0000111127	\$1000-\$1500	SAMPLE 2019	0	0	\$0	\$0	\$585	1	\$585	0.00	\$0	0	0%	325

QUESTIONS?

PLEASE CONTACT THE BIG NETWORK TEAM



Ann Arnold
ann@bigjewelers.com



Jacqui Hughes
jacqui@bigjewelers.com



Claire Berrios
claire@bigjewelers.com



Abe Sherman
abe@bigjewelers.com



Freshta Azimi
freshta@bigjewelers.com



Katie Harmon
katie@bigjewelers.com





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A PROGRAM TO FACILITATE COLLABORATION