

THE BIG NETWORKTM A PROGRAM TO FACILITATE COLLABORATION



INTELLIGENT SOLUTIONS FOR THE JEWELRY INDUSTRY™









BALANCE TO BUY WWW.BIGJEWELERS.COM



• Select "LOGIN" in top right corner



BALANCE TO BUY SIMPLE LOG-IN

- Select "Login"
- Enter username and password

Password Retrieval

- Select "Forgot Password"
- Enter username
- Select "Send Password"

The password will be emailed to the address we have on file

Please change password after initial log-in or retrieval

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BALANCE TO BUY MENU



BALANCE TO BUYTM

Essentials Vendor Version Sum-Det Rpts SavedReports Home **Essentials** Vendor Version Sum-Det Rpts: • **Saved Reports** Home **v** Retailer - Vendor Style Mapping Inventory Search Vendor SKU #'s Vendor Style Catalog Stores Categories Retailers **Price Points** Divisions Collections Departments Company **Consultant Group**

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Bulk Items: Defaults to all

Bulk Items:

Include On Order Items
 Show Stock Number
 Show Image

VendorStyle Price Breaks:

Price Breaks:

Standard

Min# Sold: 1

- Include On Order Items: confirm with the retailer that they use their POS to enter p.o.'s (P.O. qty will show as store# 51 OR #53)
- Show Image: Shows vendor images, when checked if uploaded to Balance to Buy
- Vendor Style: Change to UPC and Add Vendor Style in "Detail Column" to see base # and all variations flagged with base # in catalog.



Retailer: Vendor Retailer
 Partners

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- Category, Collection & Level/Division: vendor hierarchy
- Store: Store # if retailer has multiple Locations
- Ownership: Asset / Memo breakdown
- Price Point: Retail Price Point ranges
- Transaction Type: retailer specific flags



- Sales Start Date: default is rolling year, can be changed
- Sales End Date: default is as of yesterday to reflect rolling year, can be changed
- Stock As Of: default as of yesterday, cannot be modified
- Detail Column: additional menu options, populates blank column
- Detail 2 column: additional menu options once "detail column" is selected
- Subtotal: uncheck box to remove subtotal lines
- By Period: trend reports (Year over Year, Month over Month, etc.)
- Age Column: default is age in location

Sales Start Date:	
4/16/2019	
Sales End Date:	
4/14/2020	
Stock As Of:	
April 14, 2020	
Detail Column: 🗹 Subtotal	
Summary	~
Detail 2 Column: 🗆 Subtotal	
Summary	
By Period:	
None	~
Age Column:	
Age In Location	~

Retailer:	Category:	Store #:	Ownership:	Sales Start Date:
All	All	All	All	4/25/2019
Adele Diamond	AB	0	Asset	Sales End Date:
After Midnight	AL	01	Memo InStock	4/23/2020
Alberts Diamond Jewe •	AN	1	Memo Sold	Stock As Of:
Transaction Type:	Collection:	Division:	Price Pt:	April 23, 2020
All	All	All	All	Detail Column: Subtotal
Assembled	Aloy	ADOR	\$0-\$100	Summary
Asset	Ampersand	ALOY	\$100-\$200	Detail 2 Column: Subtotal
CDM - Alloy •	Art Deco	AMAF	\$200-\$300	Summary
Show Layaway	ge 1 v of 1 0 0 1	Xlsx Y Report Name :	Turn Over In Units	By Period: None Age Column: Age In Location Apply Filters Clear

- Show Layaway: check to see layaway items (will show oh #L)
- Show Rows with \$0 Sales: uncheck if you want to see only items that have sold in time frame chosen
- Turn Over In Units: check to recalculate turn based on units rather than dollars
- Binoculars: item search
- Diskette: export report to format selected in drop-down menu
- Report Name: title a saved / automatic report
- Save: save created report (still need to schedule under saved reports)

GENERATE REPORT – DATA ORGANIZED BY RETAILER

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	away then we are	all working with othe	ers on the phone but will get ba	k to vou as soo	on as possible.	in respond.	, in you do	an e gee an	answer ni	Buc			S	how R	ows wi	th \$0 Sa	al
													v	endor	Permis	sions	
	Schedule Training	g button allows you t	o schedule a training call or re	iew with your	r consultant fr	om Balance	to Buy. A	fter selec	ting Sched	ule			N	ew Ov	vnershi	p Filter	
	raining a list wil	ii appear, you select th	ne consultant who you would li	e to speak wit	tn. I hat will t	ake you to	that cons	uitant's ca	or phone (ere			L	eft Mo	use Cli	ck men	J
	and we will work	with you to get a call	scheduled.	iy available th	The stors that v	, ork to you,	reach ou	c by email	or phone (watt			N	ew Sal	les Rep	ort	
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• Select "Retailers" from the Vendor Version Sum-Det Rpts drop down menu



GENERATE REPORT – DATA ORGANIZED BY RETAILER

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			Sales be	etween 12/13	3/2018 and 1	2/12/2019 Sto	ck as of	12/12/2019	9			
		Cate	aories: All Ret	ailors: All Sto	ore Number:	All Division: A	ll Tran		wnorsh	vin: All		
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	Г		SALES	COSTOF	GOODS	VIII	ENTORY				AGED	
Retai	er		Units	Cost	Avg Cost	Cost Onhand	Units	Avg Cost OH	OVER	Cost	Units	%Aged
Samp	le Retailer		1,460	\$918,675	\$629	\$1,527,469	3,657	\$418	0.60	\$932,303	2,792	61%
Samp	le Retailer		835	\$345,743	\$414	\$133,325	871	\$153	2.59	\$20,631	288	15%
Samp	le Retailer		393	\$264,014	\$672	\$150,010	1,703	\$88	1.76	\$90,366	1,123	60%
Samp	le Retailer		485	\$261,044	\$538	\$413,284	660	\$626	0.63	\$225,262	313	55%
Samp	le Retailer		287	\$205,106	\$715	\$285,439	447	\$639	0.72	\$79,230	123	28%
Samp	le Retailer		411	\$232,491	\$566	\$287,422	377	\$762	0.81	\$36,415	43	13%
Samp	le Retailer		271	\$206,844	\$763	\$191,718	1,012	\$189	1.08	\$53,145	495	28%
Samp	le Retailer		597	\$310,688	\$520	\$380,679	697	\$546	0.82	\$22,768	47	6%
Samp	le Retailer		448	\$221,848	\$495	\$417,045	616	\$677	0.53	\$90,686	152	22%
Samp	le Retailer		421	\$207,233	\$492	\$192,776	714	\$270	1.07	\$32,763	333	17%
Samp	le Retailer		399	\$217,964	\$546	\$416,552	840	\$496	0.52	\$143,779	317	35%
Samp	le Retailer		460	\$186,210	\$405	\$243,413	879	\$277	0.76	\$96,873	540	40%
Samp	le Retailer		355	\$177,952	\$501	\$144,337	280	\$515	1.23	\$49,410	94	34%

• Report will automatically generate* to show data organized by all data-sharing retailers for the default rolling 365 day time period

*Data sorted by cost sold as default, but all reports have dynamic sort headers

GENERATE REPORT – DATA ORGANIZED BY RETAILER



- Choose and select your retailer within the Retailer filter box
- Edit the Sales Start and End Dates to reflect the desired time period, or leave at the default

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• Hit Apply Filters

GENERATE REPORT STORE REPORT – DATA ORGANIZED BY LOCATION FOR MULTI-DOOR RETAILERS

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s	Schedule Training	button allows you to	o schedule a ti	aining call or	review w	vith your	- consulta	ant from	Balance	to Buy.	After sel	ecting So	chedule				New O	. er mit		
т	Fraining a list wil	l appear, you select th	ne consultant w	ho you would	l like to s	peak with	h. That	will take	you to	that cor	sultant's	calendar	where					whersh	ip riite	
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https://btbonline	e.balancetobuy.com/	/Home/tabid/36/Default.asp	_{px#} tage of	these	two	new	feature	es.	We	are	here	for	you.				New Pe Report	riod to s	Period	~

Select "Stores" from the Vendor Version Sum-Det Rpts drop down menu

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GENERATE REPORT STORE REPORT – DATA ORGANIZED BY LOCATION FOR MULTI-DOOR RETAILERS

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		Catego	ories: All, Ret	ailers: All, Sto	ore Number:	All, Division: A	ll, Tran	Type: All, O	wners	hip: All		
			SALES	COST OF	GOODS	INV	ENTORY		TURN		AGED	
Reta	iler		Units	Cost	Avg Cost	Cost Onhand	Units	Avg Cost OH	OVER	Cost	Units	%Aged
Sam	ple Door		1,460	\$918,675	\$629	\$1,527,469	3,657	\$418	0.60	\$932,303	2,	792 61%
Sam	ple Door		835	\$345,743	\$414	\$133,325	871	\$153	2.59	\$20,631		288 15%
Sam	ple Door		393	\$264,014	\$672	\$150,010	1,703	\$88	1.76	\$90,366	1,	123 60%
Sam	ple Door		485	\$261,044	\$538	\$413,284	660	\$626	0.63	\$225,262		313 55%
Sam	ple Door		287	\$205,106	\$715	\$285,439	447	\$639	0.72	\$79,230		123 28%
Sam	ple Door		411	\$232,491	\$566	\$287,422	377	\$762	0.81	\$36,415		43 13%
Sam	ple Door		271	\$206,844	\$763	\$191,718	1,012	\$189	1.08	\$53,145		495 28%
Sam	iple Door		507	\$310,688	\$520	\$380,679	697	\$546	0.82	\$22,768		47 6%
Sam	nle Door		448	\$221,848	\$495	\$417.045	616	\$677	0.53	\$90,686		152 22%
Sam	ple Door		421	\$207,233	\$492	\$192,776	714	\$270	1.07	\$32,763		333 17%
Sam	ple Door		399	\$217,964	\$546	\$416,552	840	\$496	0.52	\$143,779		317 35%
Sam	ple Door		460	\$186,210	\$405	\$243,413	879	\$277	0.76	\$96,873		540 40%
Sam	ple Door		355	\$177,952	\$501	\$144,337	280	\$515	1.23	\$49,410		94 34%

 Report will automatically generate* to show data organized by individual doors for all data-sharing retailers for the default rolling 365 day time period

*Data sorted by cost sold as default, but all reports have dynamic sort headers

GENERATE REPORT STORE REPORT – DATA ORGANIZED BY LOCATION FOR MULTI-DOOR RETAILERS

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		Bulk Items: All • Show Stock Number Show Stock Number Show Image Vendof Style Price Breaks: Standard Min# Sold:	Retailer: All SAMPLE RETAILER Transaction Type: All Assembled Inventory Returns Show Layaway	Category: All AN BG EG Collection: All Collection 1 Collection 2 Collection 3 Show rows with \$0 S	Store + All Divisio All FAS- BRID, LOOS ales	F: ION AL E V Report Name :	Owners All Asset Price PI All \$00-\$1 \$200- Tu	hip:	Appi	Sales Start Date: 4/15/2019 Sales End Date: 4/13/2020 Stock As Of: April 13, 2020 Detail Column: Subtotal Summary By Period: None Age Column: Age In Location y Filters C]]]]] lear	
	NETWORK		Categories: All	Store Analy Sales between Retailers: SAMPLE RETA	ALANCE TO vsis Report for VE 04/15/2019 and 0	NUDOR Created 0- 04/13/2020.Stock as	4/14/2020 of 04/13/20	020 Type: All Own	ershin: A	.u		
			SALES	COST OF	GOODS		IVENTORY	in yper Au, etti	тиры		AGED	
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	1			318 \$171,723	\$540	\$230,808	362	\$638	0.74	\$51,962		56 23%
	2 intais			151 \$76,379 469 \$249,102	\$506	\$149,523	213	\$702	0.51	\$25,636 \$77 500		56 17% 12 20%
SI	itore		Units	Cost	Ava Cost	Cost Onhand	Units	Avg Cost OH	0.00	Cost	Units	%Δged
			SALES	COST OF	GOODS	IN	IVENTORY		OVER		AGED	

- Choose and select your retailer within the Retailer filter box
- Edit the Sales Start and End Dates to reflect the desired time period, or leave at the default
 - Hit Apply Filters

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GENERATE REPORTS PRICE POINT REPORT- DATA ORGANIZED BY RETAIL PRICE RANGES*

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New Features Ever needed to you can send a r away then we ar Schedule Trainin Training a list w you can select fi and we will work	ask a quick question an note through the Chat f re all working with other and button allows you t till appear, you select the rom the openings on the k with you to get a call	duling a Call from Balance to Buy d didn't want to have to call or send an email? Our new Live Chat feature is just for that purpose. No eature and the Balance to Buy Consultant or Tech Member will respond. If you don't get an answer rig rs on the phone but will get back to you as soon as possible. o schedule a training call or review with your consultant from Balance to Buy. After selecting Schedu e consultant who you would like to speak with. That will take you to that consultant's calendar whe eir calendar. If you don't see any available time slots that work fo you, reach out by email or phone c scheduled.	low ght lule ere call			Scheduli Balance New Bal Customi NEW RE Summar Show Re Vendor I New Ow Left Mou New Sale	ing a Call to Buy ance to I zed Pric PORT I y-Detail ws with Permission nership use Click es Repor	l fror Buy F e Poi Com Repo \$0 S ons Filte t	n Re P Si Si R
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*Retail Price Point Ranges can be customized

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GENERATE REPORTS PRICE POINT REPORT- DATA ORGANIZED BY RETAIL PRICE RANGES

- Report will automatically generate* to show data organized by price point range for all data-sharing retailers for the default rolling 365 day time period
- Choose and select your retailer within the Retailer filter box
- Edit the Sales Start and End Dates to reflect the desired time period, or leave at the default

NETWORK				BA	LANCETO	BUY				Chat Sc	Concernation Conce	ompany: SAMPLE
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	Company Consultant Course	17.6	All	All Collection 1	FASH	ION	All 50 51/	no â	1	Detail Column: 🖲 Subtotal		
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	ł		SALES	BALA Price Point Sales betwee arcories: All, Retailers: SAM COST OF C	Analysis Report for VE en 04/17/2019 and 04/ IPLE Store Num GOODS	NDOR Created 04/ 15/2020.Stock as of 04 ber: All, Division: All, Ti	16/2020 /15/2020 ranType: All, VENTORY	Ownership: All	TURN		AGED	
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Price Point \$1000-\$15000 \$7500-\$1000			SALES Units	BALA Price Point Sales betwee amorries: All, Retailers: SAM COST OF C Cost 0 \$0 0 \$0 1 \$2 945	Analysis Report for VE en 04/17/2019 and 04/ IPLE Store Num CODS Avg Cost \$0 \$0 \$2 pas	NDOR Created 04/: (15/2020.Stock as of 04 ber: All, Division: All, Tr IN Cost Onhand \$170 \$100 \$3100	16/2020 /15/2020 ranType: All, VENTORY Units 1 2 7	Ownership: All Avg Cost OH \$170 \$50	TURN OVER 0.00 0.00	Cost \$170 \$100 \$345	AGED Units	%Aged 1 1
Price Point \$1000-\$15000 \$5000-\$7500 \$4000-\$5000			SALES Units	Cost Cost 0 \$20 0 \$20 1 \$2,245 6 \$12,612	NCE to BUY" Analysis Report for VE an dysis Report for VE an dysis Report for VE an dysis Report for VE store Num coops Avg Cost \$0 \$2,845 \$2,102	NDOR Created 04/ '15/2020.Stock as of 04 ber: All, Division: All, Tr IN Cost Onhand \$170 \$100 \$3,190 \$12,863	16/2020 /15/2020 ranType: All, ventory Units 1 2 7 14	Ownership: All Avg Cost OH \$170 \$50 \$455 \$920	TURN OVER 0.00 0.89 0.98	Cost \$170 \$100 \$345 \$405	AGED Units 1 2 6 8	%Aged
Price Point 510000-515000 57500-510000 53000-55000 54000-55000 53000-84000			C SALES Units	Cost Cost 0 \$00 \$00 0 \$00 \$00 1 \$2,2,45 \$6 \$12,612 11 \$18,259 \$11 \$18,259	NCE to BUY" Analysis Report for VE en 04/17/2019 and 04/ IPLE Store Num :0005 \$0 Avg Cost \$0 \$2,845 \$2,102 \$1,660 \$1,660	NDOR Created 04// 15/2020.Stock as of 04 ber: All, Division: All, Ti Cost Onhand 10 \$170 \$100 \$3,190 \$1,2883 \$2,6,100	16/2020 /15/2020 ranType: All, ventory Units 1 2 7 14 64	Ownership: All Avg Cost OH \$170 \$50 \$408 \$408	TURN OVER 0.00 0.89 0.98 0.70	Cost \$170 \$345 \$405 \$7,411	AGED Units 1 2 6 6 8 8 51	%Aged 1 1
Price Point \$1000-\$1500 \$7500-\$1500 \$400-\$5000 \$400-\$5000 \$400-\$2500			SALES Units	Cost Cost 0 \$20 \$20 0 \$20 \$20 1 \$2,245 \$6 \$12,612 11 \$18,259 \$19 \$23,553	NCE to BUY" Analysis Report for VE an 04/17/2019 and 04/17/20	NDOR Created 04// 15/2020.Stock as of 04 ber: All, Division: All, Tr IN Cost Onhand \$3,190 \$3,283 \$26,100 \$22,1603	16/2020 /15/2020 ranType: All, VENTORY Units 1 2 7 14 64 50	Ownership: All Avg Cost OH \$170 \$50 \$456 \$920 \$408 \$432	TURN OVER 0.00 0.89 0.98 0.70 1.09	Cost \$170 \$345 \$405 \$7,411 \$2,530	AGED Units 1 2 6 8 51 34	%Aged
Price Point 510000-515000 55000-57500 54000-55000 52000-52500 52000-52500			C SALES Units	Cost Cost 0 \$200<	Store Store <th< td=""><td>NDOR Created 04/. 15/2020.Stock as of 04 ber: All, Division: All, Ti Cost Onhand \$170 \$12,883 \$12,883 \$22,100 \$21,603 \$21,603 \$24,100 \$21,930</td><td>16/2020 /15/2020 ranType: All, VENTORY Units 1 2 7 14 64 50 55</td><td>Ownership: All Avg Cost OH \$50 \$455 \$920 \$402 \$402 \$2257</td><td>TURN OVER 0.00 0.00 0.89 0.98 0.70 1.09 1.16</td><td>Cost \$100 \$345 \$4405 \$7,411 \$2,530 \$4,069</td><td>AGED Units 1 2 6 8 51 34 34 51</td><td>%Aged</td></th<>	NDOR Created 04/. 15/2020.Stock as of 04 ber: All, Division: All, Ti Cost Onhand \$170 \$12,883 \$12,883 \$22,100 \$21,603 \$21,603 \$24,100 \$21,930	16/2020 /15/2020 ranType: All, VENTORY Units 1 2 7 14 64 50 55	Ownership: All Avg Cost OH \$50 \$455 \$920 \$402 \$402 \$2257	TURN OVER 0.00 0.00 0.89 0.98 0.70 1.09 1.16	Cost \$100 \$345 \$4405 \$7,411 \$2,530 \$4,069	AGED Units 1 2 6 8 51 34 34 51	%Aged
Price Point 51000-51500 57500-51000 57500-51000 5300-54000 5200-5200 5200-2200 5100-2200			SALES Units	Cost Cost 0 \$00 \$00 0 \$00 \$00 1 \$2,245 \$6 6 \$12,612 \$11 \$18,629 19 \$2,245 \$22,414 \$22,414 45 \$22,414 \$22,414 \$22,414	NCE to BUY" Analysis Report for VE en 04/17/2019 and 04/ IPLE Store Num 00005 Avg Cost \$2,005 \$2,102 \$1,660 \$1,245 \$1,067 \$766	NDOR Created 04/; 15/2020.Stock as of 04 ber: All, Division: All, Ti Cost Onhand \$170 \$170 \$1,263 \$2,610 \$2,160 \$2,160 \$2,160 \$19,003 \$19,003 \$19,003 \$17,445	16/2020 /15/2020 ranType: All, VENTORY Units 1 2 7 14 64 50 75 111	Ownership: All Avg Cost OH \$170 \$455 \$920 \$408 \$422 \$257 \$161	TURN OVER 0.00 0.09 0.98 0.70 1.09 1.16 1.93	Cost \$170 \$100 \$405 \$7,411 \$2,530 \$4,089 \$4,233	AGED Units 1 2 6 51 51 51 51 51 70	%Aged
Price Point 510000-515000 5500-57500 54000-55000 5500-57500 5200-52500 51500-52000 51500-52000 51500-51500			C SALES Units	Cost Cost 0 \$200 \$100<	Store Store Analysis Report for VE Analysis Report for VE an 04/17/2019 and 04/17/2019 and 04/17/2019 Store Num IPLE Store Num Store Store Avg Cost Store \$2,845 \$2,102 \$1,660 \$1,245 \$1,067 \$766 \$546 \$545	NDOR Created 04/: 15/2020.Stock as of 04 ber: All, Division: All, Ti Cost Onhand 5170 \$100 \$21,603 \$22,1603 \$19,303 \$17,843 \$21,165 \$21,2483 \$21,603 \$19,303 \$17,843 \$21,2483 \$21,2483 \$21,2483 \$21,2483 \$21,2483 \$21,2483 \$21,2483 \$21,2483 \$21,2483 \$21,2483 \$21,2483 \$22,2483 \$23,2485 \$24,2485 \$24,248	16/2020 /15/2020 ranType: All, VENTORY Units 1 2 7 14 64 50 75 111 148 46	Ownership: All Avg Cost OH \$750 \$4565 \$920 \$408 \$422 \$257 \$161 \$211 \$211	TURN OVER 0.00 0.89 0.98 0.70 1.09 1.16 1.93 1.40	Cost \$170 \$345 \$405 \$7,411 \$2,530 \$4,089 \$4,223 \$4,089 \$4,223 \$5,377 \$5,377	AGED Units 1 2 6 8 51 34 51 34 51 71 71 71 2 2 2	%Aged
Price Point 55000-515000 57500-515000 57500-55000 52000-52000 52000-52000 51500-52000 51500-52000 51500-52000 51500-52000 51500-52000			C SALES Units	Cost Cost <th< td=""><td>NCE to BUY" Analysis Report for VE en 04/17/2019 and 04/ IPLE Store Num 500D5 Avg Cost 50 52,845 52,102 51,650 51,245 51,650 51,245 51,650 51,245 53,650 51,245 545 545 545 545</td><td>NDOR Created 04/; 15/2020.Stock as of 04 ber: All, Division: All, Ti Cost Onhand 5120 \$120 \$12,883 \$22,610 \$22,603 \$19,303 \$19,303 \$17,943 \$31,165 \$22,414 \$12,975</td><td>16/2020 /15/2020 ranType: All, ventory Units 1 2 7 14 64 50 75 111 148 466 50</td><td>Ownership: All Avg Cost OH \$170 \$55 \$455 \$408 \$402 \$408 \$402 \$408 \$402 \$409 \$402 \$409 \$402 \$402 \$402 \$402 \$402 \$402 \$402 \$402</td><td>TURN 0VER 0.00 0.88 0.70 1.09 1.16 1.93 1.40 1.79</td><td>Cost \$170 \$345 \$405 \$7,411 \$2,530 \$4,089 \$4,223 \$6,377 \$5,377 \$5,377 \$5,519 \$1,529</td><td>AGED Units 1 2 6 8 51 34 51 51 51 51 62 23 23 15</td><td>%Aged</td></th<>	NCE to BUY" Analysis Report for VE en 04/17/2019 and 04/ IPLE Store Num 500D5 Avg Cost 50 52,845 52,102 51,650 51,245 51,650 51,245 51,650 51,245 53,650 51,245 545 545 545 545	NDOR Created 04/; 15/2020.Stock as of 04 ber: All, Division: All, Ti Cost Onhand 5120 \$120 \$12,883 \$22,610 \$22,603 \$19,303 \$19,303 \$17,943 \$31,165 \$22,414 \$12,975	16/2020 /15/2020 ranType: All, ventory Units 1 2 7 14 64 50 75 111 148 466 50	Ownership: All Avg Cost OH \$170 \$55 \$455 \$408 \$402 \$408 \$402 \$408 \$402 \$409 \$402 \$409 \$402 \$402 \$402 \$402 \$402 \$402 \$402 \$402	TURN 0VER 0.00 0.88 0.70 1.09 1.16 1.93 1.40 1.79	Cost \$170 \$345 \$405 \$7,411 \$2,530 \$4,089 \$4,223 \$6,377 \$5,377 \$5,377 \$5,519 \$1,529	AGED Units 1 2 6 8 51 34 51 51 51 51 62 23 23 15	%Aged
Price Point 510000-515000 55000-57500 54000-55000 52000-52500 51000-52500 51000-52500 51000-51500 5600-51000 5600-5600			SALES Units	Cost Cost 0 \$50 \$50 0 \$50 \$50 0 \$50 \$50 0 \$50 \$52 1 \$18,2545 \$6 6 \$12,612 \$12,845 19 \$23,653 \$24,444 80 \$43,701 \$55 55 \$22,911 \$6 6 \$13,701 \$55 55 \$22,912 \$6	Store Store Analysis Report for VE and 04/17/2019 and 04/17/200	NDOR Created 04// 15/2020.Stock as of 04 ber: All Division: All, Ti IN Cost Onhand \$170 \$12,883 \$26,100 \$21,603 \$19,303 \$17,843 \$31,165 \$12,2414 \$13,028 \$7,310	16/2020 /15/2020 ranType: All, ventory Units 1 2 7 14 64 64 50 75 5 111 148 466 53 300	Ownership: All Avg Cost OH \$50 \$455 \$920 \$402 \$237 \$161 \$211 \$270 \$246 \$422 \$257 \$164 \$211 \$270 \$264 \$424 \$257 \$164 \$211 \$200 \$264 \$265 \$265 \$265 \$265 \$265 \$265 \$265 \$265	TURN 0VER 0.00 0.89 0.98 0.70 1.09 1.16 1.93 1.40 1.79 1.45	Cost \$170 \$345 \$445 \$7,411 \$2,530 \$4,089 \$4,223 \$6,377 \$3,519 \$1,530 \$1,530 \$2,183	AGED Units 1 2 6 8 51 34 51 34 51 71 62 23 15 9	%Aged
Price Point 5000-515000 \$7500-51500 \$7500-51000 \$2000-52000 \$2000-52000 \$1500-52000 \$1000-51000 \$600-5800 \$500-5600 \$400-5500			C SALES Units	BALA Price Point Sales between at cories: All, Retailers: SAW COST OF C 0 0 0 0 0 1 22,445 6 11 12,245 13 21 22,2414 45 55 22,2191 50 55 55 56 51,1721 45 52,2191	NCE to BUY" Analysis Report for VE en 04/17/2019 and 04/ IPLE Store Num soops Avg Cost 50 52,845 52,102 51,660 51,660 51,245 51,057 51,65	NDOR Created 04/; 15/2020.Stock as of 04 ber: All, Division: All, Ti Cost Onhand 5120 5120 512,883 526,100 521,603 519,303 519,303 519,303 513,165 533,1165 535,1165,	16/2020 /15/2020 ranType: All, ventory Units 1 2 7 7 14 64 50 75 1111 148 64 53 30 24	Ownership: All Avg Cost OH \$170 \$555 \$455 \$456 \$408 \$408 \$408 \$412 \$161 \$275 \$161 \$274 \$244 \$244 \$244	URN 0.00 0.00 0.89 0.70 1.09 1.16 1.93 1.40 1.79 1.45 1.60	Cost \$170 \$100 \$345 \$405 \$7,411 \$2,530 \$4,089 \$4,223 \$5,377 \$3,519 \$1,530 \$2,183 \$8,14	AGED Units 1 2 6 8 9 1 34 71 71 62 23 15 15 9 4	%Aged
Price Point \$1000-\$15000 \$5000-\$15000 \$5000-\$5000 \$2000-\$2500 \$2000-\$2500 \$1000-\$1500 \$200-\$2500 \$1000-\$1500 \$600-\$600 \$600-\$600 \$400-\$500 \$300-\$400			SALES Units	Cost Cost 0 \$50 \$50 0 \$50 \$50 0 \$50 \$50 0 \$50 \$52 1 \$2,245 \$6 5 \$22,451 \$24,3701 5 \$22,444 \$60 \$34,3701 55 \$22,414 \$55 \$22,414 45 \$34,474 \$60 \$18,826 60 \$18,826 \$19,711 \$55 55 \$22,911 \$34,474 \$60 \$34,874 50 \$34,474 \$50 \$34,474 \$55 \$22,191 55 \$22,911 \$55 \$22,191 \$55 \$22,191 \$55 \$22,191 \$55 \$24,474 \$55 \$59,451 \$55 \$59,451 \$56 \$40,454 \$55 \$59,451 \$55 \$54,454 \$55 \$54,454 \$55 \$54,454 \$55 \$54,454 \$55 \$54,454 \$55 \$56 \$56 \$56 \$56	NCE to BUY" Analysis Report for VE en 04/17/2019 and 04/ IPLE Store Num isoDOS Avg Cost 50 52,845 52,102 51,067 5766 5546 5403 8314 82255 5210 5169	NDOR Created 04// 15/2020.Stock as of 04 ber: All, Division: All, Ti IN Cost Onhand \$170 \$3,190 \$12,883 \$26,100 \$12,883 \$26,100 \$12,883 \$26,100 \$12,883 \$26,100 \$12,883 \$26,100 \$12,883 \$26,100 \$12,883 \$2,103 \$2,103 \$12,883 \$2,103 \$12,883 \$2,103 \$2	16/2020 /15/2020 ranType: All, ventory Units Units 7 7 7 14 64 4 64 50 75 5 1111 148 466 53 300 24 16	Ownership: All Avg Cost OH \$50 \$455 \$920 \$402 \$257 \$161 \$211 \$270 \$244 \$244 \$244 \$244 \$150	TURN OVER 0.00 0.99 0.98 0.70 1.16 1.93 1.40 1.79 1.45 1.60 0.193 1.45	Cost \$170 \$100 \$345 \$405 \$7,411 \$2,530 \$4,089 \$4,223 \$6,377 \$3,519 \$1,530 \$2,183 \$814 \$30	AGED Units 1 2 6 8 51 34 51 34 51 71 62 23 15 23 15 9 9 4	%Aged
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Price Point 510000-\$15000 \$7500-\$15000 \$5000-\$15000 \$2000-\$2500 \$2000-\$2500 \$1000-\$2500 \$1000-\$1500 \$600-\$800 \$500-\$500 \$300-\$400 \$200-\$500			SALES Units	Cost Cost 0 \$00 \$00 0 \$00 \$00 1 \$2,245 \$6 1 \$2,245 \$6 1 \$2,245 \$6 1 \$2,245 \$6 1 \$2,245 \$6 1 \$2,245 \$6 19 \$23,653 \$21,474 45 \$34,474 \$6 \$4,444 55 \$22,191 \$6 \$11,711 55 \$22,191 \$26 \$4,444 14 \$5 \$9,451	NCE to BUY" Analysis Report for VE en 04/17/2019 and 04/ IPLE Store Num isoDOS Avg Cost 50 52,845 52,102 51,660 51,245 51,067 5766 5546 5403 5314 53169 5169 5140	NDOR Created 04// 15/2020.Stock as of 04 ber: All, Division: All, Tr Cost Onhand 5170 53,190 512,883 526,100 512,483 517,843 531,655 512,414 513,228 57,310 54,900 52,2403 519 57,510 512,414 513,228 57,510 512,414 513,228 512,414 513,228 512,414 513,228 512,414 513,228 513,212,414 513,228 513,212,414 514,212,414,414,414,414,414,414,414,414,4	16/2020 /15/2020 ranType: All, ventory Units 1 2 7 1 4 4 6 4 4 50 75 5 1 11 1 148 46 4 6 45 3 30 0 24 16 11 15	Ownership: All Avg Cost OH 4570 550 5455 5422 5422 5422 5422 5422 5422 5424 5214 5214 5214 5244 5244 5255 5109 5252	TURN OVER 0.00 0.89 0.70 1.09 1.45 1.60 1.93 1.45 1.60 1.93 1.83 1.410 1.07	Cost \$170 \$100 \$345 \$405 \$7,411 \$2,530 \$4,089 \$4,223 \$6,377 \$3,519 \$1,530 \$2,183 \$814 \$30 \$50 \$50 \$50 \$50 \$50 \$50 \$50 \$50 \$50 \$5	ACED Units 1 2 6 8 51 34 35 1 71 62 23 15 23 15 9 4 1 0 11	%Aged
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Price Point 53000-515000 57500-515000 57500-51500 54000-55000 53000-54000 52000-55000 51000-51500 5800-5800 5400-5500 5400-5500 5400-5500 5400-5500 5400-5500 5400-5500 5400-500 5400 54			C SALES Units	Cost Cost 0 \$\$0 0 \$\$0 0 \$\$0 0 \$\$0 0 \$\$0 0 \$\$0 0 \$\$0 0 \$\$0 1 \$\$2,245 6 \$\$12,612 11 \$\$18,259 19 \$\$23,457 55 \$\$22,191 60 \$\$18,711 60 \$\$18,721 60 \$\$18,721 60 \$\$11,711 55 \$\$22,191 26 \$\$4,404 11 \$\$1,537 14 \$\$246 10 \$\$246 10 \$\$246	NCE to BUY" Analysis Report for VE en 04/17/2019 and 04/ IPLE Store Num 00005 Avg Cost 52,002 51,005 52,102 51,005 51,245 51,005 51,245 51,005 51,245 51,005	NDOR Created 04/; 15/2020.Stock as of 04 ber: All, Division: All, Ti Cost Onhand 51/90 51/90 52,180 52,180 52,180 52,183	16/2020 /15/2020 ranType: All, vertroev Units 1 1 2 7 7 1 14 6 4 6 50 30 30 30 30 24 16 55 24 11 15 5 3 24 16 55 8 55 8 55 8 55 8 55 8 55 8 55 8 5	Ownership: All Avg Cost OH \$170 \$555 \$455 \$402 \$207 \$161 \$211 \$210 \$244 \$224 \$257 \$164 \$214 \$214 \$2150 \$244 \$150 \$199 \$52 \$355 \$263	TURN OVER 0.00 0.88 0.70 1.09 1.16 1.93 1.40 1.79 1.45 1.60 1.93 1.410 1.79 9.95 1.33	Cost \$170 \$100 \$445 \$405 \$7,411 \$2,530 \$4,023 \$4,023 \$4,023 \$4,023 \$4,023 \$4,023 \$4,023 \$4,023 \$4,025 \$4,025 \$4,025 \$4,025 \$4,025 \$4,025 \$4,025 \$4,055 \$5,105 \$5,105 \$5,105 \$5,105 \$5,205	AGED Units 1 2 6 6 6 51 34 51 71 71 62 23 15 9 4 1 0 0 11 1 1 330	%Aged 1 1 1
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• Hit Apply Filters

*Data sorted by cost sold as default, but all reports have dynamic sort headers

GENERATE REPORTS CATEGORY, SUB-CATEGORY, DEPARTMENT, OR LEVEL REPORT– DATA ORGANIZED BY ASSIGNED CLASSIFICATION/CATEGORIZATION*



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Select from the Vendor Version Sum-Det Rpts drop down menu

*Vendor-specified if item catalog is provided, retailer-assigned if not



GENERATE REPORTS CATEGORY, SUB-CATEGORY, DEPARTMENT, OR LEVEL REPORT- DATA ORGANIZED BY ASSIGNED CLASSIFICATION/CATEGORIZATION

- Report will automatically generate* to show data organized by categorization for all data-sharing retailers for the default rolling 365 day time period
- Choose and select your retailer within the Retailer filter box
- Edit the Sales Start and End Dates to reflect the desired time period, or leave at the default
- Hit Apply Filters



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*Data sorted by cost sold as default, but all reports have dynamic sort headers

DRILL DOWN & DIG DEEPER DETAIL COLUMNS – BREAK DOWN REPORT BY ADDITIONAL DATA POINT

Ownership:	Sales Start Date:	Detail Column: 🗹 Subtotal
Asset Memo InStock	Sales End Date: 3/20/2023	Summary
Price Pt:	 Stock As Of: March 21, 2023 	
\$0-\$100 \$100-\$200	Detail Column: Subtotal	Standard Detail
\$200-\$300	Detail 2 Column: Subtotal	Item Detail
□ Turn Over In Units	By Period:	Sales Detail
	Age Column:	Diamond Detail
[Age In Location Apply Filters Clear	

- Detail Column first additional data point
- Detail Column 2 second additional data point
- Subtotal Button uncheck if subtotal by either additional data point is not required
- Type to Search Function type additional data title in bar and corresponding options will populate
- Hit Apply Filters

DRILL DOWN & DIG DEEPER DETAIL COLUMNS – BREAK DOWN REPORT BY ADDITIONAL DATA POINT

Standard Detail Category Department Description Level Ownership Price Point Retailer Retailer Stock No Retailer Style Store Style Sub Category Transaction Type Territory Manager Territory RVP

Alt Stock #1 Alt Stock #2 Field 1 Field 2 Field 3 Field 4 Field 5 Location Metal Type Retailer Core Retailer Normalized Category Serial # UPC Vendor Alt Stock #1 Vendor Alt Stock #2 Vendor In Stock Vendor Invoice MSRP First Program Second Program

Item Detail

Sales Detail Date Purchased Date Sold Day Sold Time Sold Diamond Detail Stone Cert Stone Clarity Stone Color Stone Cut Stone Lab Stone Shape Stone Size Stone Size Range Stone Type Total Diamond Count Total Diamond Wt Total Diamond Wt Range

- Standard Detail standard categorizations and information, designated by either vendor* or retailer
- Item Detail sku-specific item attribute information, designated by vendor*
- Sales Detail sale-specific information

Diamond Detail – diamondspecific information, designated by vendor*

*If item catalog is supplied by vendor

DRILL DOWN & DIG DEEPER DETAIL COLUMNS – BREAK DOWN REPORT BY ADDITIONAL DATA POINT

BIG			Ver	CSKU	#s Analysis	BALA Report for		BUY™ R Create	1 04/16/2020)				
1922				les betw	een 04/17/2	019 and 04	/15/2020).Stock as of	04/15/2020					
	Cargories	: All Retailers: S	IPLE	St	ore Number	: All, Divisi	on: FASH	HON, BRID	AL, LOG	and m	ore.,			
					Tran	Type: All,	Ownershi	ip: All	,					
			SAL	ES	COST OF	GOODS		INVENTORY		TURN		AGE	<u> </u>	
Vendor SKU #	Price Point	Sample Status	Avg DTS	Units	Cost	Avg Cost	Cost Onhand	Units	Avg Cost OH	OVER	Cost of Aged	Units	%Aged Stock	AVG DOH
SR0000111122	\$1500-\$2000		10	1	\$849	\$849	\$0	0	\$0	1.00	\$0	0	0%	C
SR0000111122	\$2000-\$2500		5	1	\$899	\$899	\$0	0	\$0	1.00	\$0	0	0%	C
SR0000111122	Total	Total	7	2	\$1,748	\$874	\$0	0	<i>\$0</i>	2.00	\$0	0	0%	0
SR0000111123	\$1000-\$1500	SAMPLE 2019	33	2	\$1,220	\$610	\$615	1	\$615	1.98	\$0	0	0%	231
SR0000111123	Total	Total	33	2	\$1,220	\$610	\$615	1	\$615	1.98	<i>\$0</i>	0	0%	231
SR0000111124	\$2000-\$2500	SAMPLE 2019	0	0	\$0	\$0	\$1,095	1	\$1,095	0.00	\$0	0	0%	325
SR0000111124	Total	Total	0	0	\$0	<i>\$0</i>	\$1,095	1	\$1,095	0.00	<i>\$0</i>	0	0%	325
SR0000111125	\$2500-\$3000	SAMPLE 2019	72	2	\$2,398	\$1,199	\$0	o	\$0	2.00	\$0	0	0%	0
SR0000111125	\$3000-\$4000	SAMPLE 2019	0	0	\$0	\$0	\$1,269	1	\$1,269	0.00	\$0	0	0%	136
SR0000111125	Total	Total	72	2	\$2,398	\$1,199	\$1,269	1	\$1,269	1.89	<i>\$0</i>	0	0%	136
SR0000111126	\$2500-\$3000		130	2	\$2,298	\$1,149	\$0	0	\$0	2.00	\$0	0	0%	0
SR0000111126	\$3000-\$4000		3	1	\$1,250	\$1,250	\$1,205	1	\$1,205	1.04	\$0	0	0%	107
SR0000111126	Total	Total	88	3	\$3,548	\$1,183	\$1,205	1	\$1,205	2.94	<i>\$0</i>	0	0%	107
SR0000111127	\$1000-\$1500	SAMPLE 2019	0	0	\$0	\$0	\$585	1	\$585	0.00	\$0	0	0%	325

QUESTIONS? PLEASE CONTACT THE BIG NETWORK TEAM



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