

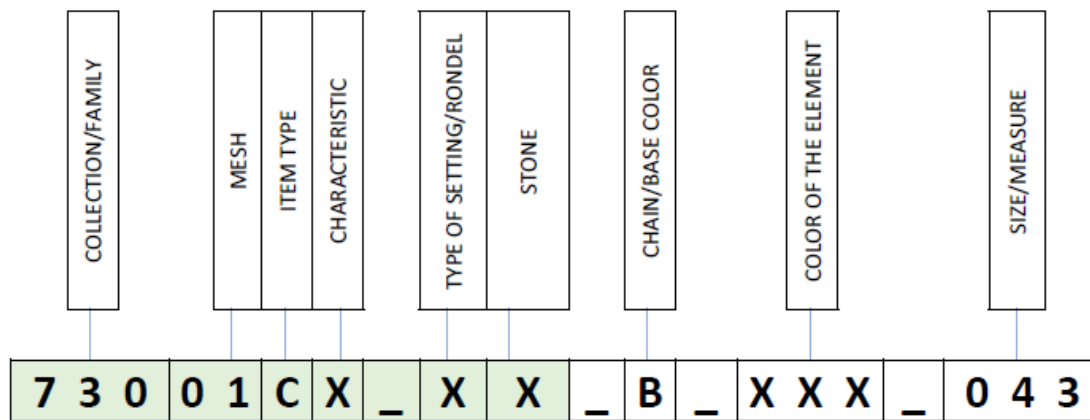
# FOPE Vendor Style Guide

## for JCS Point of Sale

FOPE has created their vendor style numbers in such a way that each variation of a particular design is accounted for, so there is no need to customize your numbers with metal colors, gemstones, sizes, or other information. Please see the attached guide for reading FOPE's numbers.

The correct style number for FOPE is entered in the Style # field: **73001CX\_XX\_B\_XXX\_043**

Please see below for help in reading FOPE's style numbers:

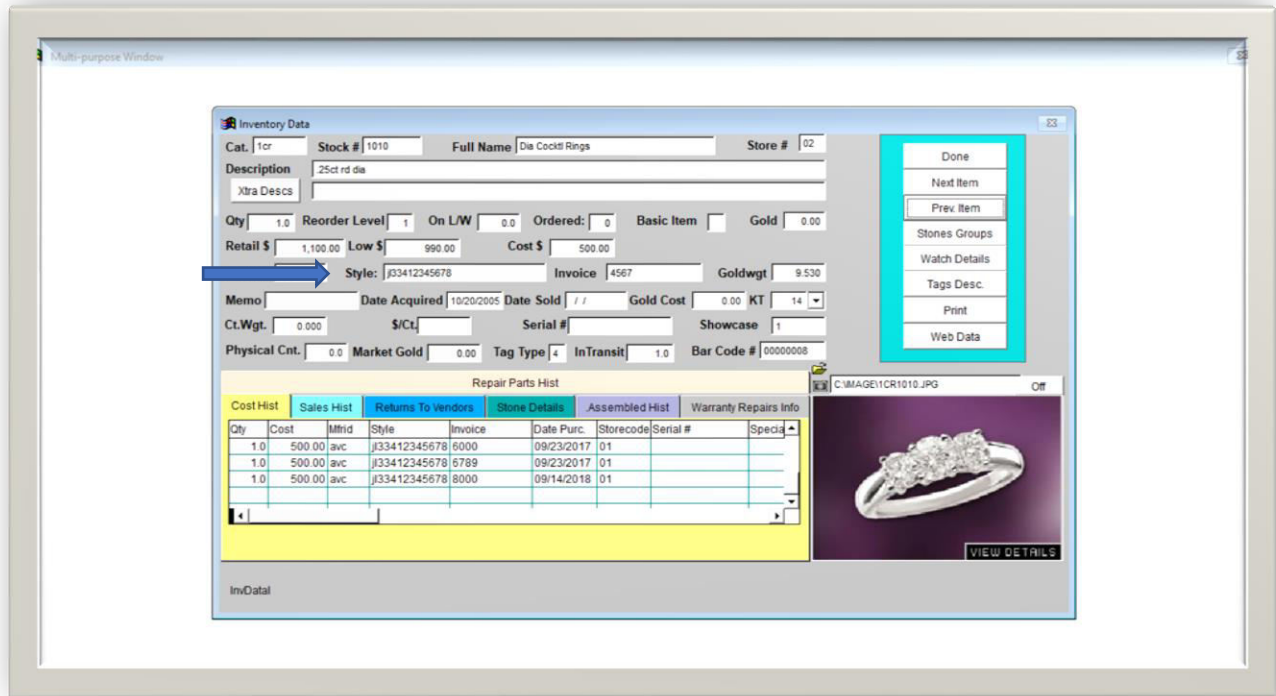


| MESH |        | ARTICLE |           | TYPE OF SETTING/RONDEL |              | STONE |                | CHAIN/BASE COLOR |                   | COLOR OF THE ELEMENT |                      |
|------|--------|---------|-----------|------------------------|--------------|-------|----------------|------------------|-------------------|----------------------|----------------------|
| 01   | MOD730 | A       | RING      | X                      | PLAIN        | X     | NULL           | B                | WHITE             | X                    | NULL                 |
| 02   | MOD591 | B       | BRACELET  | B                      | BBR          | B     | WHITE DIAMOND  | G                | YELLOW            | B                    | WHITE                |
| 03   | MOD890 | C       | NECKLACE  | P                      | PAVE         | N     | BLACK DIAMOND  | R                | ROSE              | G                    | YELLOW               |
| 04   | MOD580 | F       | LARIAT    | S                      | GLUED STONES | W     | BROWN DIAMOND  | 1                | WHITE/ROSE        | R                    | ROSE                 |
| 05   | MOD700 | G       | CUFFLINKS |                        |              | C     | CORAL          | 2                | YELLOW/WHITE      | 1                    | WHITE-RHODIUM BLACK  |
| 06   | MOD610 | L       | WATCH     |                        |              | P     | PEARL          | 3                | ROSE/YELLOW       | 2                    | YELLOW-RHODIUM BLACK |
| 07   | MOD520 | O       | EARRINGS  |                        |              | 1     | WHITE/BLACK    | 4                | WHITE/YELLOW/ROSE | 3                    | ROSE-RHODIUM BLACK   |
| 08   | MOD710 | S       | BANGLE    |                        |              | 2     | BLUE SAPPHIRE  |                  |                   |                      |                      |
| 09   | MOD212 |         |           |                        |              | 3     | PINK SAPPHIRE  |                  |                   |                      |                      |
| 10   | MOD720 |         |           |                        |              | 4     | RUBIE          |                  |                   |                      |                      |
| 11   | MOD601 |         |           |                        |              | 5     | MIXED SAPPHIRE |                  |                   |                      |                      |
| 12   | MOD590 |         |           |                        |              | 6     | EMERALD        |                  |                   |                      |                      |
| 13   | MOD261 |         |           |                        |              |       |                |                  |                   |                      |                      |
| 14   | MOD450 |         |           |                        |              |       |                |                  |                   |                      |                      |
| 15   | MOD401 |         |           |                        |              |       |                |                  |                   |                      |                      |
| 16   | MOD211 |         |           |                        |              |       |                |                  |                   |                      |                      |
| 17   | MOD215 |         |           |                        |              |       |                |                  |                   |                      |                      |

Examples of incorrectly entered style numbers: **73001**, **73001CX**, **S/O 73001CX\_XX\_B\_XXX\_043**, **73001CX\_XX\_B\_XXX\_043 YELLOW**

JCS will auto populate any SKU that has been received before – be careful of using this as you begin to correct any previously bad entries.

FOPE does not use serial numbers.



\* As of 12/15/2021: JCS has a 20-character limit for entering vendor style numbers and a 15-character limit for entering serial numbers.